



**Virginia Murphy**

**Why does the candidate wish to be a NAMC Board Member?**

As a young member, I need to be involved and eager to work with and advocate for subcontractors. I am passionate about the subs and the people that work for us. I want to speak on behalf of skills trade labor, as they are underserved.

**Why would the candidate be an asset to NAMC by serving on the Board?**

EXPERIENCE- I've been through the fires. I want to share that knowledge to help shorten the learning curve and then connect subcontractors with GC's. Access, opportunity, and growth for all equals a successful minority construction community.

**What does the candidate want to accomplish during his/her two-year term?**

Bringing attention to the subcontractors; Recommend and support programs that 1. connect subcontractors with GS's 2. offer benefits to subcontractors the same of GC's 3. focus on diversity and minority subcontractors

## BIOGRAPHY

Virginia Murphy is the youngest child of Ruthie who was a service station owner in the 70's. Her mother was not trying to break barriers but support her family. As a result, Virginia grew up not thinking there were gender or race specific roles. She is married to Heath, with a blended family of 2 daughters, one of which is a welder, and the 2<sup>nd</sup> is pursuing her PHD.

Virginia has an undergraduate degree in Accounting and a Master's degree in Education. She spent 20 years in corporate America as a Call Center and Provider Relations Director in the Health care field. She also spent 15 years as an educator in both inner-city high schools and HBCU's by choice. She ran summer programs for high school students who were at risk for graduating and/or were not college bound. At HBCU's she coordinated programs for college students designed to prepare them for the corporate environment as a minority, as well as taught undergraduate accounting courses.

Prior to her current role, as CEO/Owner of WWIS, Virginia spent 10 years as VP of Industrial Metal and Mechanical.

She believes her entire life's experiences have led to starting her own business Waste Water Industrial Solutions also known as WWIS, has a fully functioning fab shop. Her company's focus is building, installing and designing wastewater treatment equipment as well as metal and structural fabrication.

Watching her mother give jobs to all the neighborhood young people or anyone who needed a job, inspired her to use her position as the owner to create a better lifestyle for others, especially those young people for whom college is not an option or who need a second chance at life.

She has developed the program "DIRTY HANDS, CLEAN MONEY" and has piloted it with 3 young men. They have been taught to weld and are on their way to being full fledge millwrights. These gentlemen were paid while training, which for some people is a requirement since they need to support their families. They trained in the fab shop as well as on job sites. These gentlemen were trained in ½ the time of a normal technical schools.

Virginia was invited to the Whitehouse in November of 2022 to speak with the president and others about the importance of supporting skilled trades. It is her way of supporting this industry as well as her team. She also supports others by personally assisting women and minority business owners in getting their certifications, such as DBE, MBE etc...

Virginia will tell you, she has not arrived, but she is well on her way and was recognized in 2021 by Douglas County as a "A BUSINESS TO WATCH". She has also been told by the city of Atlanta, based on how she conducts business, she will be "AN AGENT OF CHANGE" in the way Atlanta does business.

Virginia's motto much like her mom's and Jesus' "I did not come into this world to be served but to serve."

I look for every opportunity to make someone else's life better because of opportunities my company can provide. As a woman of color in this industry, I am challenged, but I won't quit.